

SMALL BUSINESS

EXCHANGE

Vol 31, Edition 12 • JUNE 11, 2015

Voice of Small, Emerging Diversity Owned Businesses Since 1984

• NEWS • INFO • BIDS

Intel Capital Launches \$125M Fund to Invest in Women and Underrepresented Minority Entrepreneurs



Intel Capital, Intel Corporation's global investment organization, today announced the Intel Capital Diversity Fund, which will invest in technology startups run by women and underrepresented minorities. Also unveiled were the fund's first investments in four companies led by inspiring trailblazers. The largest of its kind, the fund totals approximately \$125 million, and investments will cover a broad spectrum of innovative industries.

"Our goal with this new fund is to meaningfully support a technology startup workforce more reflective of society, and ultimately to benefit Intel and the broader economy through its success."

"We believe that a diverse and inclusive workplace is fundamental to delivering business results," said Intel CEO Brian Krzanich. "Our goal with this new fund is to meaningfully support a technology startup workforce more reflective of society, and ultimately to benefit Intel and the broader economy through its success."

Today's news follows the January announcement of Intel's Diversity in Technology initiative, designed to encourage more diversity at Intel and within the technology industry at large. Intel has declared its intent to achieve full representation of women and underrepresented minorities in its U.S. workforce by 2020.

"We are proud to take a leading role toward broader participation in technology entrepreneurship and employment," said Lisa M. Lambert, managing director and vice president of Intel Capital, who is leading the Intel Capital Diversity Fund. "With this new fund, Intel Capital is committed to investing in the best talent from a myriad of backgrounds to cultivate brilliant innovations that serve the needs of a diverse public."

Only 15 percent of venture capital-funded companies in the United States have a woman on the executive team, according to a recent Babson

Continued on page 9

Construction Contractors Embrace Direct Model from Direct Surety to Obtain Bid, Performance and Payment Bonds

A rapidly growing number of public works contractors are choosing to "go direct" to the underwriter for their bid, performance and payment bonds instead of working through a broker or middleman. Direct Surety, a California-based company with deep roots in the construction and surety bond business, is championing the new direct model of obtaining surety bonds – and the new model is quickly gaining traction and transforming the construction industry.

"We're receiving about 1500 inquiries every month from contractors across the country interested in the direct model," said David Druml, Di-

rect Surety's founder and CEO. "Contractors tell us they would rather deal directly with the underwriter who makes decisions on their bonding limits and pricing than work through a middleman."

Direct Surety's approach matches the unstoppable and universal trend for companies and individuals to move away from a middleman for services and go directly to the source. Just as companies now make travel arrangements without travel agents and consumers buy automobile insurance without going through an insurance agent, contractors can now obtain bonds themselves through a transparent, one-on-one relationship

directly with their underwriter. Tapping into years of experience in the construction, bonding and banking industry, Direct Surety underwriters also work with contractors to identify and manage risks in their businesses that could lead to failure if not addressed. The company's proprietary Enterprise Risk Management (ERM) solution is available to all Direct Surety customers without charge.

Direct Surety is writing bid, payment and performance bonds for a variety of small- to medium-sized contractors across the nation, with single bond limits as high as \$25 million.

"Saying we appreciate Direct Surety doesn't really convey how much we value the help they provide to our business," said Ken Crane of Crane Excavating in Seminole, Oklahoma. "They were invaluable in enabling us to successfully bid our next project."

"Direct Surety's ERM and business guidance has become a true lighthouse, and as a result we have refocused how we operate our business," said Ruben Santana of San Francisco-based Rubecon.

"Direct Surety's underwriting team is very consumer focused," said Tony Fowler of DC Restoration in Arizona. "Direct Surety should be proud of the direct model they are offering to contractors across the country."

"The future of construction bonds is here and it's the direct model," said Druml. "Our clients are at the forefront of this trend, which we believe will lead to higher credit limits, more jobs and ultimately more profitability for public works contractors."

About Direct Surety:

Direct Surety is positioned to be the leading U.S. provider of contract surety bonds enabling contractors to go direct to a surety underwriter rather than through a broker network. Direct Surety believes in empowering contractors to grow and prosper by connecting decision makers, promoting transparency, and offering tools to improve their operations and surety credit limits. The company's primary focus is providing contract surety bonds directly to contractors, eliminating the need for a middleman and promoting a strong relationship directly with a surety underwriter. Direct Surety is led by an outstanding team comprised of experts from the construction industry, technology space and the surety field.

Source: <http://www.directsurety.com>

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Community Outreach

Uncage and Grow the American Economy

By Bret Swanson

The political fights of the last decade have distracted us from what should be, in my view, the central issue of our policy debates—reviving economic growth. First quarter 2015 growth of just 0.2% comes on the heels of a lackluster 2014, when the economy grew just 2.4%. The financial crisis surely took its toll, but for how long can we blame a seven-year-old event, while millions of Americans are denied the opportunities that attend a faster growing economy?

There are many excuses for the first quarter reading. Yes, it was cold. Yes, there might be some statistical aberration—first quarter growth has been conspicuously low for the last few years. But this is not a single-quarter problem. Over the last nine full years, the economy has not achieved 3% growth.

The stock market has recovered nicely, but middle-class Americans and small businesses are struggling with the anxieties of slower growth. If, after the last recession, the U.S. had kept moving ahead at its historical 3% growth rate, the American economy would be \$2.3 trillion larger today. (The Congressional Budget Office, using a slightly more

conservative analysis, says the economy would be \$1.7 trillion larger—still an astounding shortfall.) No, 3% growth is not a law of nature. It is no guarantee. But the failure to clear away self-defeating policies is simply unacceptable.

It's hard to look at Baltimore, the site of recent unrest, and not imagine that with a more robust economy there would be many more jobs and much more reason for long-term hope. Growth doesn't solve everything, but it sure helps.

Many policy analysts and political leaders who have been sympathetic to a true growth agenda seem to have thrown in the towel. Instead of outlining an aggressive agenda for robust growth, they appear to have surrendered to the New Normal. The argument, it seems, is that if 2-2.5% growth is the best America can achieve, then let's at least divide up the slower growing pie to our liking. It is a pragmatic outlook. But it presumes the New Normalizers and Secular Stagnationists are correct—that American innovation is over and that challenging demographics and global savings patterns will thus govern the outlook.

John Taylor of Stanford is having none of it. "A sharp acceleration in growth is a real possibility in

■ Continued on page 8



Public Policy

Advocates, Officials Blast Bank Regulators' Proposed Diversity Standards

Final joint standards just released by six federal agencies for assessing the diversity practices of the financial institutions they regulate represent a complete failure to seriously address diversity in the banking industry, policy experts at The Greenlining Institute said today, joined by Sen. Bob Menendez and SEC Commissioner Luis A. Aguilar. The standards have changed little since a draft released nearly two years ago, despite over 200 written comments from consumer advocates, racial justice organizations and members of Congress (including architects of section 342 of the

Dodd-Frank financial reform law) urging that the standards be made more specific and concrete.

The standards were issued by the Offices of Minority and Women Inclusion (OMWIs) in the Office of the Comptroller of the Currency, Board of Governors of the Federal Reserve System, Federal Deposit Insurance Corporation, Securities and Exchange Commission, National Credit Union Administration and the Consumer Financial Protection Bureau as required by section 342. The law created Offices of Minority and Women

Inclusion in 20 financial regulatory agencies and tasked them with "assessing the diversity policies and practices of entities regulated" by the agencies.

"These standards lack vision," said Greenlining Institute Economic Equity Director Sasha Werblin. "Congress gave the OMWIs a chance to help this critical sector of our economy truly reflect America, but what came out today sends the message that either the OMWIs or their bosses don't care. Imagine you're back in school and your teacher tells you that you can decide whether or

not to take a final exam, write it yourself, grade it yourself, and any bad results won't appear on your transcript. That's what they've done. It's just staggering."

"The standards issued today unfortunately fall short of what is necessary to achieve real progress," said Sen. Bob Menendez (D-N.J.), a senior member of the Senate Banking Committee and lead Senate sponsor of the Wall Street Reform Act provision that created the Offices of Minority

■ Continued on page 10

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Outstanding Entrepreneur
Mayor's Advisory Board,
Outstanding Achievement as a Vendor/Supplier

• COUNTY OF LOS ANGELES

Black Business Association,
Outstanding Entrepreneur

• BAY AREA CONTRACT COMPLIANCE

OFFICERS ASSOCIATION
Champion of Diversity

• NAMCSC

Minority Advocate

• 2014 Black History Month Award for Commitment and Service to the African American Community

Minority Advocate

CALIFORNIA CERTIFICATIONS



- CPUC Clearing House
- San Francisco Contracts Monitoring Division

SBE is a certified DBE - CA UCP Firm #5988

MEMBERSHIP



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SUB-BID REQUESTS NORTHERN CALIFORNIA

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Hwy 84 Widening, Livermore
Caltrans #04-297624**

BID DATE: June 17, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Temporary Timer Construction Material, Ground Surface Monitoring Program, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Delineator, Portable Changeable Message Sign, Temporary Creek Diversion System, SWPPP, Rain Event Action Plan, Rain Event Action Plan, Storm Water Sampling & Analysis, Storm Water Annual Report, Temporary Erosion Control, Temporary Check Dam, Temporary Silt Fence, Sweeping, Temporary Dewatering and Non Storm Waterdischarge Control System, Water Quality Sampling and Analysis, Treated Wood Waste, Noise Monitoring, Abandon Culvert, Abandon Inlet, Salvage Irrigation Facility, Adjust Utilities, Cold Plane AC, Sand Backfill, Bridge Removal, Clearing & Grubbing, Develop Water Supply, Structure Excavation, Structure Backfill, Ditch Excavation, Temporary Shoring, Subgrade Enhancement Geotextile Class A1, Planting & Irrigation, Imported Biofiltration Soil, Hydroseed, Rumble Strip, Data Core, AC Dike, Tack Coat, Soil Nail, Mechanically Stabilized Embankment, CIDH Concrete Piling, Prestressing Cast-In-Place Concrete, Seal Course Concrete, Structural Concrete, Minor Concrete (Minor Structure), Grape Vine Texture, Rounded River Rock Texture, Drill and Pressure Grout Reinforcement, Drill and Bond Dowel, Joint Seal, Bar Reinforcing Steel, Headed Bar Reinforcement, Structural Concrete, Roadside Signs, Prepare and Paint Concrete, Anti-Graffiti Coating, Underground, Concrete Backfill, Permeable Material, Drainage Inlet Marker, Automatic Drainage Gate, Inlet Depression, Rock Slope Protection, Gabion, Filter Fabric, Minor Concrete, Pre/Post Construction Surveys, Misc. Iron & Steel, Rigid Rail Fall Protection System, Misc. Metal, Abandon Sewer Line, Remove Gas Pipe, Sewer System, Cathodic Protection Test Station, Electrical, Architectural Concrete, Stone Veneer, City of Livermore Manhole, Fencing, Delineator, Object Markers, Midwest Guardrail System, Vegetation Control, Chain Link Railing, Wildlife Passage Way, Tubular Bicycle Railing, Cable Railing, Transition Railing, Crash Cushion, Concrete Barrier, Thermoplastic Striping & Marking, Painted Striping & Marking, Pavement Marke, Water, Polyester Concrete Overlay, Jack Pipe, Directional Boring, PG&E Conduit Boxes and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oc/weekly_ads/index.php.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Hwy 4 Repair Failed Areas and Resurface
Holt, San Joaquin County - Caltrans #10-3A7504**

BID DATE: June 18, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Treated Wood Waste, Cold Plane AC, Shoulder Backing, AC Dike, Geosynthetic Pavement Interlayer, Rumble Strip, Data Core, Tack Coat, Roadside Sign, Striping and Marking, Traffic Monitoring Station and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Donat Galicz

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oc/weekly_ads/index.php.

Sub-Bids Requested from qualified DBE Subcontractors and Suppliers For:

DWYER ROAD PUMP STATION

Owner: City of Napa

Location: Napa, CA

Bid Date: July 7, 2015 @ 3:00 P.M.

J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91788-0489

Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: Dewatering, Erosion Control, Marine Work, AC Paving, Fencing, Landscaping, Ready-Mix Concrete, Reinforcing Steel, Masonry, Metal Decking, Metal Framing, Miscellaneous Metals, Insulation, Metal Doors/Frames/Hardware, Painting & Coatings, Louvers & Vents, Water Supply / Treatment Equipment, Hoists & Cranes, Cathodic Protection, Electrical and Instrumentation

Plans and Specifications are available from: Signature Reprographics, 620 Sunbeam Ave., Sacramento, CA 95811, (916) 454-0800, \$135 per set with CD + shipping. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

DeSilva Gates Construction is soliciting for DBE's for the following project:

FOR CONSTRUCTION ON STATE HIGHWAY IN ALAMEDA COUNTY IN AND NEAR LIVERMORE AND PLEASANTON FROM 0.1 MILE SOUTH OF RUBY HILL DR. TO 0.6 MILE NORTH OF CONCANNON BLVD, IN DISTRICT 04 ON ROUTE 84, Contract No. 04-297624, Federal Aid Project ACST-P084(042)E

OWNER:

STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidders' Exchange, MS 26,
Sacramento, CA 95816

BID DATE: June 17, 2015 @ 2:00 P.M.

We hereby encourage responsible participation of local Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC Dike, Austin Vault Sand Filter, Bridge, Biofiltration Soil, Clearing and Grubbing/ Demolition, Concrete Barrier, Construction Area Sign, Crash Cushion, Electrical, Erosion Control, Fencing, Gateway Monument, Guardrail, Joint Trench, Landscaping / Irrigation, Lead Compliance Plan, Minor Concrete, Minor Concrete Structure, Roadside Signs, Delineator & Markers, Rumble Strip, Soil Nail, Striping, Temporary Erosion Control, Underground, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Class 3 & 4 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Asphalt Treated Permeable Base Material, Rubberized HMA (Gap Grade) Material

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction, L.P. DeSilva Gates Construction, L.P. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction, L.P.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates Construction

11555 Dublin Boulevard

P.O. Box 2909

Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: Victor Le

Website: www.desilvagates.com

An Equal Opportunity Employer

Mission Bay Development Group, LLC is actively seeking DBE or SBE or LBE General Contractors for the upcoming

Mission Bay Hwy 280/Mariposa Street Ramp Improvements project.

The Project is administered by the SFMTA and the FTA. Federal Grant requirements will apply. Work scope includes grading, curb & gutter, Roadbase, AC, Landscape, Streetlights, Signing, Striping and Traffic Signals.

Project carries a 100% DBE or SBE or LBE participation requirement. Bid documents will be distributed to each interested General Contractor.

Please contact Cathy Serrano of Townsend Management, Inc., at (415) 355-6644 to pick up a set at the Mission Bay Office, 410 China Basin Street, San Francisco, CA 94158

DeSilva Gates Construction is soliciting for DBE's for the following project:

OBAG RESURFACING PAVEMENT PROJECT, Bid No. 7659, Federal Project No. STPL-5005(134)

OWNER:

CITY OF SAN JOSE
200 E. Santa Clara Street, 5th Floor,
San Jose, CA 95113

BID DATE: June 18, 2015 @ 3:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

ADJUST IRON, COLD PLANE, COLD IN-PLACE RECYCLING, CONSTRUCTION AREA SIGNS, CRACK FILLER, ELECTRICAL, EMULSION SUPPLIER, MINOR CONCRETE, PAVING FABRIC, STRIPING, WATER POLLUTION CONTROL PLAN, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates Construction

11555 Dublin Boulevard

P.O. Box 2909

Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: Alan McKean

Website: www.desilvagates.com

An Equal Opportunity Employer

EK Health Services, Inc. is interested in sub-contracting with San Francisco Local Business Enterprise (LBE) firms which include Minority Business Enterprise (MBE), Women Business Enterprise (WBE) and Other Business Enterprise (OBE) to participate with us in a bid for the

City and County of San Francisco Workers' Compensation Bill Review, Utilization Review, and

Medical Case Management Services

The type of services that we need include: mail services, office supplies, delivery persons, and customer service representatives.

If you are interested in participating with us by providing any of the above services, please send to us information about your entity, the type of services that you provide, confirmation of your LBE status, and the costs for your services.

Because of the deadlines for submission of the response to the RFP, please provide to us the requested information no later than June 22, 2015.

Please send any information to:

EK Health Services, Inc.

992 S. De Anza Blvd. Suite 101

San Jose, CA 95129

(877) 861-1595 • (408) 973-2508 fax

Sharon Sun, Business Communications Specialist

ssun@ekhealth.com

Visit SBE Website @ www.sbeinc.com

SUB-BID REQUESTS CALIFORNIA

Turner

Request for Qualification (RFQ)
RFQ Period: June 8, 2015 – June 19, 2015

Turner Construction Company (Turner) is seeking qualified Subcontractors for the following project:

San Francisco International Airport
Contract No. 10003.71
Interim Boarding Area B and Security Screening Checkpoint

Turner has been awarded this project, which is the construction of a temporary, fully functional Interim Boarding Area B facility with up to nine (9) aircraft gates and associated Security Screening Checkpoint. The Interim Boarding Area is anticipated to perform and serve for a period of four (4) to six (6) years during demolition of the existing Boarding Area B and central area of Terminal 1 and the construction of the new permanent facility. Additionally, some modifications to the adjacent Boarding Area C will be required as part of this Contract to ensure optimum operations of the future reconstructed T1 Complex.

Only those Subcontractors who meet pre-qualification criteria and are deemed pre-qualified to perform work on their respective trades will be invited to submit a bid. Trade Subcontractors who do not submit the pre-qualification information and are not pre-qualified will not be allowed to bid the project.

Turner is seeking RFQs for the following trade packages:

TRADE PACKAGE DESCRIPTION
OVERHEAD UTILITY RELOCATION (T&M)

Contract documents, including drawings and specifications, for the project are anticipated to be available for bidding by June 26, 2015. Construction start is by 3Q/2015.

There is a requirement of 23% LBE participation for this project, which must be met with LBE firms that are certified LBE by the San Francisco Contract Monitoring Division. At bid time, each individual trade package will have a minimum participation requirement listed in order to meet the overall Project LBE participation requirement.

For information on how to Pre-Qualify with Turner, please contact Ana Valencia (510.267.8228 or avalencia@tcco.com)

Turner

Turner Construction Company

ADVERTISEMENT FOR SUBCONTRACTOR PREQUALIFICATION

Request for Qualification (RFQ)
RFQ Period: June 8, 2015 – June 19, 2015

Turner Construction Company (Turner) is seeking RFQs for the following Trade Packages for:

Moffitt Library Renovation Replacement Project University of California, Berkeley Alameda County

FIRE PROTECTION	ELECTRICAL / FIRE ALARM	DEMOLITION / ABATEMENT
PLUMBING	MILLWORK / CASEWORK	ROOFING
MECHANICAL	ACOUSTICAL CEILINGS	CURTAIN WALLS

Turner has been awarded the above referenced project. This project includes the following three (3) components:

1. Moffitt Library 4th & 5th Floors Renovation – Project NO. 12643A

This segment of the project will begin as a Design Assist and convert to a Design-Bid-Build (lump sum) delivery method and includes the renovation of approximately 34,360 SF of existing interior. The major components include the renovation of the interior work spaces, the relocation of 4th & 5th floor restrooms to the NW corner of the building, added fire protection to both floors, enclosing the east balconies on 4th & 5th floor, and modifications to the existing stairs to meet Campus Fire Marshal specifications.

2. Moffitt HVAC Central Plant Replacement – Project NO. 12486A

This segment of the project will be a Design-Build delivery method and includes demolition, removal and installation of designated equipment and controls.

3. Moffitt Roof Replacement – Project NO. 19533B

This segment of the project will be a Design-Bid-Build delivery method with some Design-assist components and includes demolition, removal and installation of replacement roofing system and supporting infrastructure.

PREQUALIFICATION OF PROSPECTIVE SUBCONTRACTORS: The University has determined that Subcontractors who submit bids on this Project must be prequalified. After submitting your prequalification VIA www.turnerconstruction.com, please email your Turner issued prequalification number to mguzman@tcco.com and jamassey@tcco.com. The Design-Build subcontractors must utilize professional engineers licensed in the state of California to assume the responsibilities of the Bid Package Designer of Record.

ADDITIONAL INFORMATION: Building Information Modeling (BIM) will be utilized by the design team. All design-build trades will be required to use BIM to complete the Construction Drawings.

This project is seeking a LEED Gold certification or higher, whenever possible, and shall achieve a USGBC LEED-NC "Silver" certification at a minimum.

Scoring: Subcontractors who meet pre-qualification criteria to perform work on their respective trades will be invited to submit a bid. Trade Subcontractors who do not submit the pre-qualification information and are not pre-qualified will not be allowed to bid the project.

CONTACT INFORMATION: For information on how to Pre-Qualify with Turner, please contact Marlene Guzman (510-267-8105 or mguzman@tcco.com)

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July 4th Edition

We support Independence
through Diversity

You can email your ad to
Nabil Vo at nvo@sbeinc.com

SUKUT

CONSTRUCTION

Is requesting quotes from qualified M/WBE/Service Disabled Veterans Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

Curb & Gutter, Permanent & Temporary Fence, Wall Coating,
Concrete Masonry Wall, CIP Concrete Retaining Wall, Concrete Piles Demolition,
Aggregate Base, RCP & PVC Subdrain

Los Coches Substation Modification
Phase 2 Site Development Project

Located in the Lakeside Community of the County of San Diego, CA

San Diego Gas & Electric Company

BID DATE June 18, 2015 @ 12:00 p.m.

Sub & Vendor Bids Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Thomas Rubio

Phone: (714) 380-8566 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our Santa Ana office by appointment. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut Construction for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC

An Equal Opportunity Employer

Turner

Request for Sub-tier Contractors
Bid Period: June 4, 2015 – June 24, 2015

Turner Construction Company (Turner) is seeking SF CMD Small and Micro LBE Certified Firms for the following project:

San Francisco International Airport
Contract No. 10003.71
Interim Boarding Area B and Security Screening Checkpoint

Turner has been awarded this project, which is the construction of a temporary, fully functional Interim Boarding Area B facility with up to nine (9) aircraft gates and associated Security Screening Checkpoint. The Interim Boarding Area is anticipated to perform and serve for a period of four (4) to six (6) years during demolition of the existing Boarding Area B and central area of Terminal 1 and the construction of the new permanent facility. Additionally, some modifications to the adjacent Boarding Area C will be required as part of this Contract to ensure optimum operations of the future reconstructed T1 Complex.

The following trade packages are currently out for bid:

TRADE PACKAGE DESCRIPTION	EST. VALUE
Building 710 Modifications (includes: Interior Demo, Painting, Carpet, Drywall, Acoustical Ceilings, HVAC, Electrical, Plumbing, Fire Sprinkler, Glass, and Doors/Frame/Hardware	\$500,000

Construction start is by 3Q/2015.

There is a requirement of 23% LBE participation for this project, which must be met with LBE firms that are certified LBE by the San Francisco Contract Monitoring Division. At bid time, each individual trade package will have a minimum participation requirement listed in order to meet the overall Project LBE participation requirement.

If your firm is interested in sub-tier opportunities with our pre-qualified subcontractors, please contact Ana Valencia (510.267.8228 or avalencia@tcco.com)

SUB-BID REQUESTS CALIFORNIA

C.C. MYERS, INC. IS REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Cottonwood Slough Bridge Project
Yolo County, Department of Planning, Public Works and Environmental Services, Work Order No. 4544
Engineer Est. \$1,500,000 No. of Working Days: 100
Bid Date: June 16, 2015 at 2:00 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (8% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Construction Area Signs, Traffic Control System, Prepare Storm Water Pollution Prevention Plan, Temporary Fence, Remove Gate, Remove Object Marker, Remove Guardrail, Remove Pipe, Remove Headwall, Salvage Concrete Barrier, Salvage Roadside Sign, Relocate Gate, Relocate Roadside Sign, Cold Plane Asphalt Concrete, Bridge Removal, Clear & Grub, Roadway Excavation, Structure Excavation, Structure Backfill, Imported Borrow, Hydroseed, Class 2 Aggregate Base, Hot Mix Asphalt, Tack Coat, Furnish Steel Piling, Drive Steel Pile, Prestressing CIP Concrete, Structural Concrete, Joint Seal, Rebar, Reinforced Concrete Pipe, Rock Slope Protection, Object Marker, Transition Railing, Alternative Crash Cushion, Concrete Barrier, Stripe and Markers, Construction Rentals and Equipment, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans, Specs, and Requirements for the project are available online at www.bidsync.com. Plans and Specifications are also available on C.C. Myers, Inc.'s Sharepoint site, please contact us for log in information.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

C.C. MYERS, INC. IS REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

I-5 Poly Concrete Deck Rehab - Santa Nella Project
Merced County, Caltrans Contract No. 10-0X6104,
Engineer Est. \$1,810,000 No. of Working Days: 175
Bid Date: June 16, 2015 at 2:00 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (12% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Traffic Stripe and Markers, Remove Traffic Stripe and Markers, Channelizers, Portable Changeable Message Sign, Temporary Railing, Crash Cushion, SWPPP, Temp Concrete Washout, Asbestos Compliance Plan, Treated Wood Waste, Rapid Setting Concrete, Remove Poly Concrete Overlay, Salvage Metal Bridge Railing, Reconstruct Beam Barrier and Guardrail, Cold Plane Asphalt Concrete Pavement, Prep Concrete Bridge Deck, Bridge Removal, Roadway Excavation, Shoulder Backing, Structure Excavation, Structure Backfill, Imported Borrow, Hot Mix Asphalt, Shoulder Rumble Strip, Place Hot Mix Asphalt Dike, Tack Coat, Individual Slab Replacement, Grind Existing Concrete Pavement, Structural Concrete, Paving Notch Extension, Drill and Bond Dowel, Joint Seal, Rebar, Concrete Barrier, Maintaining Existing Traffic Management System Elements During Construction, Construction Rentals and Equipment, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for
County of Placer - Auburn-Folsom Road Class 2 Bike Lane Improvement Project

Location: Placer County, CA
Federal Aid Project No. CML 5919 (014)
Bid Date: June 23, 2015 @ 11:00 AM

McGuire and Hester is seeking qualified subcontractors in the following trades: cold plane AC pavement; clearing/tree removal; erosion control; pavement reinforcing fabric; concrete flatwork; construction area signs; and striping.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Sean Moss

An Equal Opportunity Employer

Project Name: Transbay Block 8
Project Location: San Francisco, CA
Pre-Bid Meeting: June 22, 2015 at 2:00PM
Bid Due Date: July 2, 2015

Meeting Location:
SFPUC Contractors Assistance Center
5 Thomas Mellon Cir
Suite 168
San Francisco, CA 94134
(415)467-1040

Requesting Bids for:
Mass Excavation & Shoring

Related California and Tenderloin Neighborhood Development Corporation are currently requesting bid proposals from qualified subcontractors and material suppliers based in San Francisco, including those certified with the Office of Community Investment and Infrastructure (OCII), Successor to the San Francisco Redevelopment Agency (SFRA), for the construction of the Transbay Block 8 Project. The OCII has established a subcontractor participation goal for this project at 50% SBE participation.

The Project is comprised of approximately 546 residential units and 18,000 square feet of neighborhood retail over a 3-level subterranean parking structure. The design features a 55-story tower, 65' and 85' podium buildings, townhomes and a publicly accessible mid-block paseo. The Project's residential program includes 116 for-sale condominiums, 280 market rate rental units and 150 below market rate rental units.

For more information please email TB8@related.com. A member of the team will be able to provide clarifications and answers to any questions. Please do not send your bids via email to this email address. Electronic bid submittals will not be reviewed. Bid proposals shall be submitted no later than 3pm on July 2, 2015 via hard-copy delivery to 44 Montgomery, Suite 1050, San Francisco, CA 94104 to the attention of: Jeff Lucas.

Transbay 8 Urban Housing, LLC
 44 Montgomery, Suite 1050
 San Francisco, CA 94104
 Phone: 415-677-4406 • Fax: 888-371-8739
Contact: Jeff Lucas
Email: TB8@related.com

REQUESTING SUB-QUOTES FROM
 QUALIFIED LBE/ LIABE/ LBABE /
 SBE / VSBE SUBCONTRACTORS/
 SUPPLIERS FOR:
Air Cargo Way Pavement Rehabilitation
Project No: 2015-05-A1
Owner: Port of Oakland
Engineers' Estimate: \$1,200,000.
BID DATE: June 24, 2015 @ 2:00 PM

Items of work include but are not limited to:
Traffic Control, Site Demolition, Cold Mill Asphalt Concrete, Trucking, Crack Sealant, Soil Cement Base, Striping, Survey Monuments and LED In-Road Warning Lights.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company is an equal opportunity employer.

Granite Rock Company

7700 Edgewater Drive, Building B, Suite 300
 Oakland, CA 94621

Phone (408) 574-1400 Fax (408) 365-9548

Contact: Bob Williams

Email: estimating@graniterock.com

We Are An Equal Opportunity Employer



Requests sub-bids from qualified Subcontractors and/or Suppliers seeking to participate in the Sacramento Regional County Sanitation District (SRCSD) Sacramento Regional Wastewater Treatment Plant (SRWTP) Disinfection Chemical Storage Project in Elk Grove, CA.

<http://www.epa.gov/> <http://www.sba.gov/>
www.californiaucp.org

Subcontractors and Suppliers
 for the following project:

Disinfection Chemical Storage Project
Contract No. 4207

Owner: Sacramento Regional County Sanitation District

Bid Date: July 2, 2015 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Business Concern or a concern under a successor program wanted for the following scopes, including, but not limited to:

Concrete, Concrete Forming, Concrete Reinforcing Supply & Install, Cast-In-Place Concrete, Precast Concrete, Grouting, Masonry, Metals, Rough Carpentry, Architectural Woodwork, Thermal and Moisture Protection, Doors and Windows, Finishes, Painting and Coating, Signage, Specialties, Plumbing, Earthwork, Shoring, Asphalt & Gravel Paving, Aggregates, Fencing & Gates, Grading, Heating, Ventilating, & Air Conditioning (HVAC), Process Gas and Liquid Handling Purification, and Storage Equipment, Pollution Control Equipment, Water and Wastewater Equipment.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Quotes are due
NO LATER THAN Jun 30, 2015 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information.

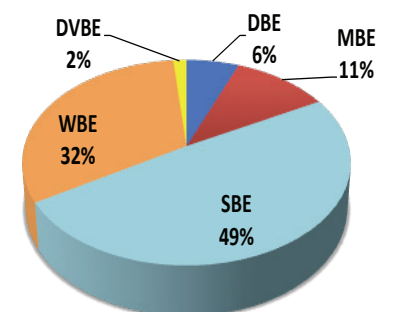
Kiewit Infrastructure West Co.,
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina victor.molina@kiewit.com

You can view the plans in our office during regular business hours by appointment.

100% Performance Bond and Payment Bonds are required for this project. Cost of bond will be reimbursable.

An Equal Opportunity Employer
CA Lic. #433176

AUDIENCE PROFILE Small Business Exchange, Inc.



Asian Black Latino Enterprises (ABLE)

Getting Their Share of Tourism Dollars

Blossom Plaza Takes Form in Chinatown

Long awaited mixed-use development rises near Chinatown Station.



By Steven Sharp

Construction has progressed to the fourth level above ground at Blossom Plaza, an upcoming residential-retail complex from the West Coast arm of Forest City Enterprises.

The \$100 million development, located in Chinatown, will include 237 apartments when completed in Spring 2016. The low-rise will include a mixture of studio, one-, two- and three-bedroom floor plans, including 53 units reserved

as affordable housing. The project will also feature 21 townhouse-style apartments along its southern perimeter.

Situated at the intersection of Broadway and College Street, the nearly two-acre development site lies directly north of the Gold Line's Chinatown Station. Blossom Plaza will offer a direct connection between Broadway and the elevated Metro stop via a pedestrian paseo which bisects the property. Earlier reports indicate that passageway will be flanked by more than 20,000 square feet of retail and restaurant space.

The design of the low-rise complex were crafted by Los Angeles-based architecture firms Johnson Fain and Togawa Smith Martin. Artistic renderings of the project portray a pair of colorful five-story structures which draw inspiration from traditional Chinese Architecture. The buildings' paseo will feed into a richly landscaped plaza at the foot of the adjacent train station.

The arrival of Blossom Plaza may portend a more upmarket future for Chinatown, which has missed out on the residential construction boom currently enveloping much of Downtown Los

Angeles. The clearest example of this impending transformation may be College Station, a proposed mixed-use development which would rise from a vacant five-acre property immediately south of Chinatown Station. According to plans filed with the City of Los Angeles, the project could feature twin high-rise towers and up to 685 residential units.

Source: <http://urbanize.la/post/blossom-plaza-takes-form-chinatown>

Calif. High-Speed Rail Brings Fears of Gutted Communities, Noise

California Gov. Jerry Brown has compared the state's high-speed rail line to construction of the Golden Gate Bridge and the great cathedrals of Europe. Isobel Cook doesn't see it that way.

The 13-year-old who raises chickens, turkeys and ducks in the unincorporated community of Acton told members of the California High-Speed Rail Authority Tuesday that she feared the \$68 billion project traveling at speeds up to 220 mph would divide her hometown.

"I love my home," the teenager said, dressed in 4-H attire with medals for prize-winning animals she raised arrayed on her cap. "I don't want it to change."

Acton, on the edge of the Angeles National Forest, sits on a proposed segment that would run from the Los Angeles suburb of Burbank to the high-desert city of Palmdale. Cook was one of about two dozen area residents who told the panel the train would be a threat to rural lifestyles that prize serenity and unbroken vistas.

The panel is considering possible routes through that area.

There were complaints about potential harm to groundwater and home values, hints of lawsuits to come and indignation that the government wasn't listening to the people it serves.

Many who testified urged the authority to tunnel through the area north of Los Angeles, leaving the community unscathed. The state is considering some options that include tunneling through the Angeles National Forest.

"We'd like to see you crawl into a hole in Palmdale and crawl out of it in Burbank," said developer Christopher A. Croisdale, an Acton resident.

The train, Brown's signature project, has been beset by delays and questions about funding.

Demolition and engineering work has been underway for months around Fresno, one of the hubs on the first stretch. But the agency is behind schedule in acquiring the land needed to begin

construction, and the state has only found a fraction of the money needed before tracks will be installed.

Tuesday's gathering comes in the wake of a heated meeting last month in the Los Angeles' San Fernando Valley, which is home to some of the train's most vocal opponents. In the city of San Fernando, elected officials joined residents in confronting state officials, going so far as to set up their own public address system in the auditorium to express their grievances.

San Fernando Mayor Joel Fajardo told the panel the line would cleave the community in two, potentially leaving it bankrupt. He argued that the panel was exploiting working-class areas like San Fernando, while bypassing Beverly Hills and other wealthier enclaves.

"You would divide the city in half with a 20-foot wall," he said.

The panel also heard endorsements. Union members talked of the need for jobs in a state still

recovering from the recession. Palmdale Mayor James Ledford Jr. said the line would connect his city "to where the jobs are in Southern California."

Wealthy communities in the San Francisco Bay Area and farmers in the Central Valley have also raised concerns about the project.

Residents in the Silicon Valley forced the planned train to use existing commuter rail tracks into San Francisco at lower speeds. Farmers have sued and refused to sell their fields at prices they considered too low.

Before the meeting in downtown Los Angeles, opponents of the line crowded under a portico, below a banner that said Brown's legacy would be "displacement, destruction and devastation."

Source: enr.construction.co

SBA Invests in Over 40 Clusters Throughout the US



In the fall of 2010, SBA funded its initial three clusters in collaboration with the Department of Commerce, the Department of Energy, the Environmental Protection Agency, and several other agencies. These clusters are located in the Greater Philadelphia region, Florida, and Ohio.

Also in the fall of 2010, through an open competition, SBA funded 10 pilot clusters selected from among 173 applicants. The 2010 pilot clusters program represents a wide range of diverse geographic areas and industries and focus on leading research and commercializing new products. SBA's funding was provided to each cluster's organizing entity to increase opportunities for small business participation within the clusters, promote innovation in the industries on which the ten clusters are focused, and enhance regional economic development and growth. These clusters rely on the region-specific strengths of the private sector, the skilled labor associated with that sector, and the specializations of the regional and/or national research community.

Three of the clusters, termed Advanced Defense Technology clusters, are specifically focused on meeting the needs of the defense industry, while the remaining seven, termed Regional Innovation Clusters, focus on innovative and leading technologies in a variety of industry areas. All ten clusters support small businesses by fostering a synergistic network of small and large businesses,

university researchers, regional economic organizations, stakeholders, and investors, while providing matchmaking, business training, counseling, mentoring, and other services to help small businesses expand and grow.

In June 2012, SBA released a year-one Evaluation Report. Download Adobe Reader to read this link content of the ten pilot clusters. This report examines the ten clusters in detail, including their various stakeholder participants and the services and activities provided by the clusters, with a focus on small business participants. Furthermore, the report analyzes initial outcomes observed during the first year of the initiative, including the employment, revenue, and payroll of small business participants as well as their ability to spur innovation and obtain financing.

In September 2011, the Obama Administration launched the Jobs and Innovation Accelerator Challenge a first-of-its-kind inter-agency initiative to accelerate job creation and economic prosperity through public-private partnerships. The Accelerator Challenge offered a combination of \$37 million in funding from three agencies -- the Department of Commerce's Economic Development Agency, the Department of Labor's Employment and Training Administration, and the SBA -- and technical support resources from 13 additional agencies and bureaus, to support 20 competitively-selected industry clusters in urban and rural re-

gions across the nation. SBA's funding is aimed at providing technical and management assistance to disadvantaged and underserved businesses to get the tools they need to grow and create jobs.

In the spring of 2012, the SBA joined a second multi-agency cluster initiative, the Rural Jobs and Innovation Accelerator Challenge, aimed at bolstering job creation and economic growth in embattled rural communities. Launched in March 2012, the Rural Accelerator Challenge offers a combination of \$15 million in funding from the Department of Commerce's Economic Development Agency, the United States Department of Agriculture, the Delta Regional Authority, and the Appalachian Regional Commission, and technical support from nine additional agencies. Although not a funding agency, SBA is participating in this initiative by providing technical support.

In early May, 2012, the Administration launched the third round of the Jobs Accelerator Challenge aimed at enhancing the competitive position of U.S. manufacturers in the global marketplace and delivering targeted solutions to accelerate innovation by strengthening U.S. advanced manufacturing capabilities in key industries. The Advanced Manufacturing Jobs and Innovation Accelerator Challenge provided a total of \$20M across 10 projects selected through a competitive multi-agency grant process to support the development of advanced manufacturing in high-growth industry clusters. This initiative is a partnership between the U.S. Department of Commerce's Economic Development Administration and the National Institute of Standards and Technology, the U.S. Department of Energy, the U.S. Department of Labor's Employment and Training Administration, the U.S. Small Business Administration, and the National Science Foundation.

As with the original Jobs Accelerator initiative, SBA's funding for the Advanced Manufacturing initiative is aimed at providing technical and management assistance to disadvantaged and underserved businesses, to include business train-

■ Continued on page 9

CALIFORNIA SUB-BID REQUEST AD

REQUESTING SUB/SUPPLIERS-BIDS
From All Qualified
Disadvantaged Business Enterprise (DBE, Other)
Subcontractors/Sub-consultants/Suppliers/Ven-
dors registered as a DBE or small business for:
**Seismic Retrofit and Rehabilitation of Georgia
Street Bridge Over University Ave
Owner: City of San Diego
Public Works Department**

Reyes Construction is requesting bids for: **Subcon-
tractors:** Soil Nails, Ground Anchors, Horizontal
Drain, Asphalt Removal, Asphalt Paving, Grind and
Overlay, Demolition, Structural Concrete, Minor Con-
crete, Striping and Signage, Striping Removal, Tempo-
rary Striping, Rebar, Storm Drain, Temporary Erosion
Control, Trucking, Electrical, Traffic Signal, Traffic
Control, Hydro-Demolition, Shotcrete, Construction
Trailer, Temporary Shoring, Falsework, Scaffolding,
Concrete Barrier, Earthwork. **Suppliers:** Ready Mix
Concrete, Asphalt, PVC Pipe, Filter Fabric, Geocom-
posite Drain, Aggregates, Wood Forms, Concrete Con-
struction Supplies, Misc. Metals, Fuel, Traffic Control
Material, BMP Material, Formliner.

BID DATE: Tuesday, June 30, 2015 @ 2:00 PM

Reyes Construction, Inc.

State License Number 507561
1383 South Signal Drive, Pomona, CA 91766
Phone: 909-622-2259 • Fax: 909-622-3053
Contact: Estimating Mon-Fri 8am-5pm

Assistance will be available for obtaining Bonds, Lines
of Credit, and/or Insurance, necessary equipment,
supplies, materials or related assistance services.

Plans and Specifications can be viewed online at no
additional cost at :

1.) <http://www.bidmail.com/Sublogin.aspx>
(To request an invite please email
estimating@reyesconstruction.com)

2.) City of San Diego PlanetBids
(registration required) at <http://www.planetbids.com/portal/portal.cfm?companyID=17950&access>

Please fax quotes to: 909.622.3053



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A brief history of black jockeys in the United States

By Teresa Genaro

Isaac Murphy was the first jockey to win the Kentucky Derby three times, and he was the first black jockey to be inducted in the Thoroughbred racing Hall of Fame, in 1955. Oliver Lewis, the winning jockey in the first Kentucky Derby, in 1875, was African-American, one of 13 black jockeys in a 15-horse race that year. Black jockeys won 15 of the first 28 Kentucky Derbies.

But at any race track in this country now, you'd have a hard time finding an African-American in the saddle.

In the early days of racing in this country, African-American faces were prominent. Slaves in the south grew up on farms, working in stables, and plantation owners wouldn't hesitate to put their slaves on their horses' backs in informal racing in the south. When racing became organized sport in the early 19th century, black boys and men were in the vanguard in the saddle, dominating racing until the turn of the century.

But as was the case with so many other segments of American life, racism pushed black jockeys out of the saddle – literally and figuratively – and by the early part of the 20th century, they had virtually disappeared from horses' backs at America's biggest racetracks.

Jimmy Winkfield was a black jockey who rose to national prominence with his riding skills; he won the Kentucky Derby in 1901 and 1902, the first jockey to win America's most famous race back to back, and one of only five to ever accomplish that feat. But even he was not immune to the social forces that worked to marginalize African-Americans' role in racing.

Winkfield got his start in Kentucky, but in 1900, he came to New York to try his hand here, at the nation's most prestigious tracks. The experiment didn't last long.

As Joe Drape details in *Black Maestro*, his biography of Winkfield, the jockey's skill was secondary to the color of his skin:

An Anti-Colored Union was in place, with the goal of running the black riders off the racetrack. It had begun earlier in the year at the Queens County track when the white jockeys...put the word out that if owners wanted to take home first-place purses, they'd best not ride the colored jockeys...Sometimes [the white jockeys] pocketed, or surrounded, a black jockey until they could ride him into and over the rail. Their whips found the thighs, hands, and face of the colored boy next to them more often than the horse they were riding. Every day a black rider ended up in the dirt; and every day racing officials looked the other way.

According to Drape, Winkfield only lasted a couple of weeks in New York. And within four years, he left the United States for Europe, where he became a celebrity on and off the track, marrying into Russian aristocracy. His influence on American racing ended in 1904, the year that he left this country. He was 22 years old.

In 2004, Winkfield was inducted into the Racing Hall of Fame, and the following year, the New York Racing Association named a race in his honor, run each year on the Martin Luther King, Jr. holiday. In December 2004, NPR's Tavis Smiley talked to John Lee, at the time director of broadcasting at NYRA, about the decision to name a race after Winkfield.

Lee: There had been an idea floating around that we really should name the stakes race we run on Martin Luther King, Jr. day for an African-American racing figure, and it had been a little bit on the back burner, and Jimmy Winkfield going into the Hall of Fame this year... helped push

things along. And a key guy in moving it along was Coach COH -0.34% Mike Jarvis, formerly of St John's...he's also a member of our New York Racing Association board of trustees...He...put it on the agenda for the next board of trustees meeting. He got a very receptive hearing from the chairman of the board, Barry K. Schwartz, and starting in 2005, we have the Jimmy Winkfield Stakes.

The first Winkfield stakes was run on January 17, 2005, won by a horse named Maddy's Lion. Later that year, Representative Bobby Rush of Illinois sponsored a resolution honoring Winkfield and celebrating "the significant contributions and excellence of African American jockeys and trainers in the sport of horse racing and in the history of the Kentucky Derby." The release for the resolution is dated May 6, 2005, the day before the Kentucky Derby.

Winkfield died in 1974; a New York Times obituary by Gerald Eskenazi observed, "Only turf historians, or perhaps those who heard stories told by their grandfathers, would have recognized Winkfield's name in the United States this decade." And perhaps not even turf historians: Winkfield's name doesn't appear in the index of William H.P. Robertson's *A History of Thoroughbred Racing in America*, a seminal volume of racing history in this country.

In a 1988 article on African-Americans in sport, Ashe called the story of black jockeys "the saddest case," comparing the role of African-Americans in racing in the late 19th century to their "domination" in the NBA today. And while acknowledgement of that role was far too long as invisible as African-Americans in the saddle over the last 100 years, a number of books in the last decade have explored, recorded, and honored the contributions of Murphy, Winkfield, and their contemporaries.



Isaac Burns Murphy (April 16, 1861 - February 12, 1896) was an African-American Hall of Fame jockey, who is considered one of the greatest riders in American Thoroughbred horse racing history. Murphy won three Kentucky Derbies.

And at about 3:45 this afternoon, at Aqueduct Racetrack in Ozone Park in Queens, the Jimmy Winkfield Stakes will be run, the only race to be run today that will commemorate the contributions and accomplishments of African-Americans in racing.

History of The Game: Jimmy Winkfield (Youtube video can be viewed at the link below

www.youtube.com/watch?v=IGIw1mFoECU

Source: <http://www.forbes.com>

Willie Simms, winner of all Triple Crown horse races

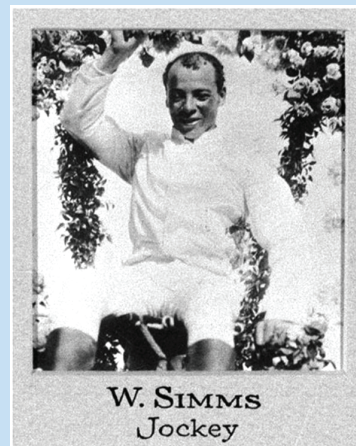
Willie Simms was born on this date in 1870. He was an African American horse jockey.

Born near Augusta, GA, Simms began racing in 1887, and was one of the most successful to use the short stirrup that gave the rider a crouching posture. En route to winning the United States riding title in 1893 and 1894, Simms won back-to-back Belmont Stakes. The following year, he raced in England where he became the first American jockey to win with an American horse in that country. In America, Simms won the 1896 Kentucky Derby in its first time as a one and a quarter mile race.

He repeated as the Derby winner in 1898, and went on to take the Preakness Stakes a few weeks later, making him the only African American jockey to win all of the Triple Crown races. During a brilliant 14-year career, Simms rode some of the great thoroughbred racehorses of the day such as two-time Horse of the Year winner, Henry of Navarre.

He finished his riding career with 1,125 wins and in 1977 was elected to the National Museum of Racing and Hall of Fame. He was national riding champion in 1893 and 1894. Willie Simms died February 26, 1927 in Asbury, New Jersey.

Reference:
Churchill Downs
700 Central Avenue, Louisville, KY 40208



W. SIMMS
Jockey

Uncage and Grow the American Economy

Continued from page 2

the U.S. if policy makers take the necessary steps," writes Taylor.

With 2.5% productivity growth added to 2% employment growth, economic growth would be 4.5%. That is far above the forecasts of most economists who have written off the pro-growth policies suggested here. This growth rate could be sustained for several catch-up years before leveling out to a 3% longer run growth path.

The U.S. economy is not a turtle, but a caged eagle ready to soar if released from the captivity of bad government policy. By putting the right policies in place—particularly personal and business tax reform with marginal rate cuts—the U.S. can turn the economy around quickly.

Read more about the importance of more economic growth in The Growth Imperative: How Slow Growth Threatens Our Future and the American Dream. Go to uschamberfoundation.org/growth

Source: <http://www.uschamberfoundation.org>

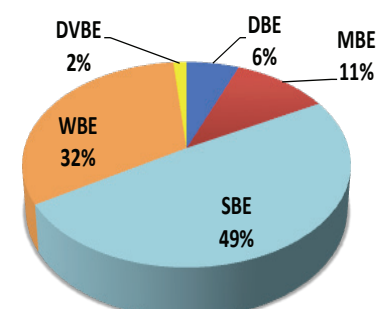
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(ID No. FCE15090)

9-1-1 EMERGENCY COMMUNICATIONS CENTER INFRASTRUCTURE UPGRADES

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on July 1, 2015**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at the existing 9-1-1 Emergency Communications Center at 1011 Turk Street in San Francisco, California, and consists of installing electrical conduits, excavation, trenching, backfilling, paving, and associated work. The time allowed for completion is 120 consecutive calendar days. The Engineer's estimate is approximately \$650,000. For more information, contact the Project Manager, Eugene Ling at 415-558-4581.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **25% LBE**. Call Lupe Arreola at 415-581-2306 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **June 18, 2015**; 10:00 a.m., at 1011 Turk Street, SF, CA.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" or "C-10" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Human Rights Commission as being in compliance with the Equal Benefits Provisions of Chapter 12B of the City's Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, Department of Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

6/11/15
CNS-2760935#
SMALL BUSINESS EXCHANGE

SBA Invests in Over 40 Clusters Throughout the US

Continued from page 7

ing and counseling, commercialization of R&D, export readiness, international and domestic marketing, and exposure to the subject industry. The funded projects will also focus on connecting small businesses with large corporations' supply chains, increasing technology/product transfer from laboratory to marketplace, increasing adoption of new

technologies or processes, matching small businesses with larger ones to provide mentoring and identify business-to-business opportunities, and strengthening supply chains.

Source: www.sba.gov



SAN FRANCISCO HOUSING AUTHORITY

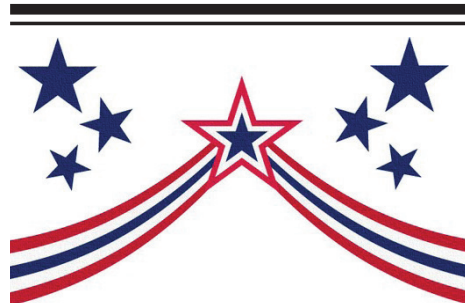
REQUEST FOR PROPOSAL FIRE ALARM PREVENTIVE MAINTENANCE SERVICE SAN FRANCISCO HOUSING DEVELOPMENTS Solicitation No: 15-620-RFP-0019-1

The San Francisco Housing Authority will receive proposals for Fire Alarm System Preventive Maintenance services at San Francisco Housing Developments. Scope of work includes building fire alarm inspection, certification, monitoring and maintenance.

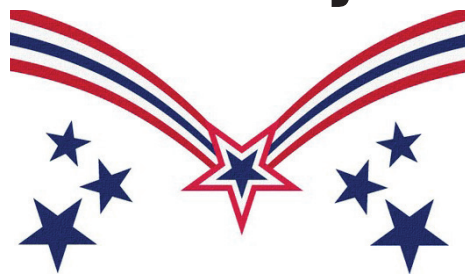
Responses are due by closing business on Tuesday, July 7, 2015 at 1815 Egbert Avenue, San Francisco.

Download solicitation at: planroom@ebidboard.com or <http://mission.sfgov.org/OCABidPublication/>

For download questions, please contact Ms. Carolina Penate, at (415) 715-3171, e-mail penatec@spha.org. For Technical questions, please contact Project Manager, Simon Chu, at 415-715-3266, email chus@spha.org



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Intel Capital Launches \$125M Fund

Continued from page 1

College report, and companies with a woman CEO receive only 3 percent of total venture capital dollars. Furthermore, less than 1 percent of the founders of Silicon Valley companies are African American or Latino; nearly 100 percent of funded founders are white or Asian, according to industry surveys.

The Intel Capital Diversity Fund launches with investments in four companies, which will gain access to Intel Capital's business development programs, global network, technology expertise and brand capital.

Brit + Co (San Francisco) unlocks creativity by educating, inspiring and supporting women and girls. A media and e-commerce platform, its online classes and all-in-one kits let makers learn everything from calligraphy to building gadgets with Intel Galileo boards.

CareCloud (Miami) is the leading provider of cloud-based practice management, electronic health record (EHR), and medical billing software and services for medical groups. Intel and CareCloud have jointly authored a whitepaper on cloud computing in healthcare.

Mark One (San Francisco) uses the Intel® Curie™ hardware module to create a smart cup that automatically recognizes any beverage its user pours into it, displays its nutritional content, and syncs all drinking habits to the user's smartphone.

Venafi (Salt Lake City) is the Immune System for the Internet™. Venafi protects the foundational element of all cybersecurity—cryptographic keys and digital certificates—so they can't be misused. Venafi constantly assesses which keys and certificates are trusted, protects those that should be trusted, and fixes or blocks those that are not. With Venafi's key and certificate security solution, Intel can continue to bring market-leading security and datacenter technology to market.

For more information about the Intel Capital Diversity Fund, please visit www.intelcapital.com.

About Intel Capital

Intel Capital, Intel's global investment organization, makes equity investments in innovative technology start-ups and companies worldwide. Intel Capital invests in a broad range of companies offering hardware, software, and services targeting enterprise, mobility, consumer Internet, digital media and semiconductor manufacturing. Since 1991, Intel Capital has invested more than US\$11.4 billion in over 1,400 companies in 57 countries. In that timeframe, 211 portfolio companies have gone public on various exchanges around the world, and 369 were acquired or participated in a merger. For more information on what makes Intel Capital one of the world's most powerful venture capital firms, visit www.intelcapital.com or follow @Intelcapital.

About Intel

Intel (NASDAQ: INTC) is a world leader in computing innovation. The company designs and builds the essential technologies that serve as the foundation for the world's computing devices. As a leader in corporate responsibility and sustainability, Intel also manufactures the world's first commercially available "conflict-free" microprocessors.

Additional information about Intel is available at newsroom.intel.com and blogs.intel.com.

Source: <http://www.diversitybestpractices.com>

Fictitious Business Name

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0364911-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0365084-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0364447-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0364190-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0364959-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0365115-00
<p>Fictitious Business Name(s): Chenli Trading Company Address 2726 40th Avenue, San Francisco, CA 94116 Full Name of Registrant #1 Yan Li Address of Registrant #1 2726 40th Avenue, San Francisco, CA 94116</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/3/2005</p> <p>Signed: Yan Li</p> <p>This statement was filed with the County Clerk of San Francisco County on 5/20/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Morgan Jaldon Deputy County Clerk 5/20/2015</p> <p><u>5/28/2015 + 6/4/2015 + 6/11/2015 + 6/18/2015</u></p>	<p>Fictitious Business Name(s): ClearVista Consulting Address 2591 37th Avenue, San Francisco, CA 94116 Full Name of Registrant #1 ClearVista Consulting Int'l, Inc. (CA) Address of Registrant #1 2591 37th Avenue, San Francisco, CA 94116</p> <p>This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 6/10/2010</p> <p>Signed: Rosalie A. Aiello</p> <p>This statement was filed with the County Clerk of San Francisco County on 5/29/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Fallon Lim Deputy County Clerk 5/29/2015</p> <p><u>6/4/2015 + 6/11/2015 + 6/18/2015 + 6/25/2015</u></p>	<p>Fictitious Business Name(s): Curls In Bloom Address 813 Meade Avenue San Francisco, CA 94124 Full Name of Registrant #1 Rose Woodward Address of Registrant #1 813 Meade Avenue San Francisco, CA 94124</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 4/21/2015</p> <p>Signed: Rose Woodward</p> <p>This statement was filed with the County Clerk of San Francisco County on 4/22/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Melvin Galvez Deputy County Clerk 4/22/2015</p> <p><u>5/21/2015 + 5/28/215 + 6/4/2015 + 6/11/2015</u></p>	<p>Fictitious Business Name(s): Herrera Janitorial Services Address 1888 Palou Avenue, San Francisco, CA 94124 Full Name of Registrant #1 Henry Herrera Address of Registrant #1 1888 Palou Avenue, San Francisco, CA 94124 Full Name of Registrant #2 Suris Mercado Address of Registrant #2 1888 Palou Avenue, San Francisco, CA 94124</p> <p>This business is conducted by A General Partnership. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 4/9/2015</p> <p>Signed: Henry Herrera</p> <p>This statement was filed with the County Clerk of San Francisco County on 4/9/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Melvin Galvez Deputy County Clerk 6/11/2015</p> <p><u>5/28/2015 + 6/4/2015 + 6/11/2015 + 6/18/2015</u></p>	<p>Fictitious Business Name(s): Mobeda Designs Address 111 Galewood Circle San Francisco, CA 94131 Full Name of Registrant #1 Ketty Mobed Address of Registrant #1 111 Galewood Circle San Francisco, CA 94131</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 5/21/2015</p> <p>Signed: Ketty Mobed</p> <p>This statement was filed with the County Clerk of San Francisco County on 5/21/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Susanna Chin Deputy County Clerk 5/21/2015</p> <p><u>5/28/2015 + 6/4/2015 + 6/11/2015 + 6/18/2015</u></p>	<p>Fictitious Business Name(s): Tin Tin Acupuncture Address 7 Navajo Avenue, San Francisco, CA 94112 Full Name of Registrant #1 Tian K. Young Address of Registrant #1 7 Navajo Avenue, San Francisco, CA 94112</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 6/1/2015</p> <p>Signed: Tian K. Young</p> <p>This statement was filed with the County Clerk of San Francisco County on 6/1/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Maribel Jaldon Deputy County Clerk 6/1/2015</p> <p><u>6/11/2015 + 6/18/2015 + 6/25/2015 + 7/2/2015</u></p>

Advocates, Officials Blast Bank Regulators' Proposed Diversity Standards

Continued from page 2

and Women Inclusion. "As I noted in my recent Corporate Diversity Survey, it's no secret that the financial industry has a long way to go to improve the diversity of its leadership, workforce, and supplier base. The Offices of Minority and Women Inclusion were created to help address the lack of diversity within our financial sector, and we need much more than voluntary self-assessments to bring about much-needed transparency and meaningful change. The time has long passed for substantive and far-reaching standards to expand management, employment, and business opportunities for women and racial or ethnic minorities at all levels of the financial sector. The OMWIs must begin to live up to their potential and use their authority to push for greater diversity across the board."

"In the end, the Agencies have chosen to do what is convenient for the companies, rather than the right thing for the long-term benefit of our country," said Securities and Exchange Commissioner Luis A. Aguilar, who noted the industry's long history of severe underrepresentation of minorities and women. For example, white men constitute only 31 percent of the U.S. workforce but occupy 64 percent of executive and senior level positions in the financial industry. Many believe that lack of attention to communities of color con-

tributed to regulatory neglect of problems that led to the financial crash of 2008.

The standards allow financial institutions to do a self-assessment of diversity practices, but do not require any reporting to the public or to the OMWIs. Neither do they set any standards for reporting that would allow for meaningful comparisons between companies.

Werblin noted that effective models for promoting diversity among regulated businesses, without coercion or quotas, already exist. In California, for example, both the Public Utilities Commission and Department of Insurance have programs under which regulated firms report the degree to which they contract with firms owned by women, minorities or disabled veterans. These programs, based on transparency and including clear reporting standards, have produced marked increases in contracting with diverse businesses.

"Congress directed the OMWIs to assess the diversity policies and practices of the entities they regulate, and these standards don't fulfill the congressional mandate," Werblin said. "Letting the companies decide whether to report, what to report and how to report it is like having no reporting at all. We're shocked and disappointed that they've disregarded so much constructive input."

Source: Greenlining Institute

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 15-551178

PETITIONER OR ATTORNEY
Nattira Inkhong
640 Turk Street Apt #6
San Francisco, CA 94102

TO ALL INTERESTED PERSONS:

1. Petitioner **Nattira Inkhong** for a decree changing names as follows:

Nattira Inkhong changed to
Nattira Kittirattanachat

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **July 21, 2015** Time: **9:00 AM** Room: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO**
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

MARY ANN MORAN, Clerk
DATED - May 15, 2015

5/21/15 + 5/28/15 + 6/04/15 + 6/11/15

ABANDONMENT OF FICTITIOUS BUSINESS

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

File No. A-0355518-00

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) **Beach Beauty Salon**
Located at **413 Beach Street, San Francisco, CA 94133**

This fictitious business name was filed in the County of San Francisco on **12/24/2013** under file **0355519**.

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Ban Thuc Bang
1525 Santiago Street, San Francisco, CA 94116

This business was conducted by a **AN INDIVIDUAL**

Signed: **Ban Thuc Bang**

This statement was filed with the County Clerk of San Francisco County on **4/21/2015**

Filed: **Susanna Chin**
Deputy County Clerk
5/21/2015

5/21/2015 + 5/28/215 + 6/4/2015 + 6/11/2015

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SMALL & MINORITY BUSINESS

Black-Owned Banks Must Revisit Their Business Models, M&F Chief Says

By Kristin Broughton

One of the nation's oldest black-owned banks is revamping its business model.

Cognizant that the number of banks that cater specifically to African-Americans is in decline, M&F Bancorp in Durham, N.C., has launched an effort to expand beyond its core clientele. The 107-year-old company made headlines last week by recruiting a local lawyer to become its first non-black director.

The \$297 million-asset company will also rename its Merchants & Farmers Bank, rebranding as M&F Bank to attract more young professionals. That change should take place in the next few months.

"It's incumbent on us to try to reach new customers, to attract younger customers, and diversify our customer base," James Sills, the company's president and chief executive, said in a recent interview.

M&F's changes are important, given the pressures faced by minority-owned banks since the financial crisis. The number of black-owned banks has fallen from 51 in 2000 to just over 20 today, based on data from the Federal Reserve Board and Federal Deposit Insurance Corp. (Black-owned institutions Capitol City Bank & Trust in Atlanta and Highland Community Bank in Chicago failed earlier this year.)

M&F has always attracted a broad clientele, Sills said. "For generations here — that goes back to the '40s, '50s and even the '60s — we've had non-African American customers."

But M&F's client base is growing older and borrowing less. About 60% of the bank's customers are over 60 years old, Sills said. That puts pressure on the company's balance sheet. M&F's loan portfolio has shrunk 17% in the last five years, to \$169 million at March 31.

Sills discussed M&F's rebranding, and its future as a minority owned bank, in a wide-ranging conversation. Here is an edited transcript.

The number of black-owned banks has dropped in recent years, and many have struggled to stay profitable. What message should other community banks and, in particular, black-owned banks, take away from the changes at M&F Bank?

JAMES SILLS: When I first got into community banking... I think there were around 54 African-American community banks. That goes back to 1991. Today we only have 22. We started off 2015 with 25. Two of them failed, and one was acquired by another African-American community bank.

So the message to other African-American bankers is that they have to take a step back and look at their business model. Does it make sense to update your products? Update your look? Rebrand yourself? Pursue new customer bases? Focus more on technology, utilize social media more? You have to take a step back and say, "How can I attract new customers to my institution so that my asset base will grow overtime and into the future?"

Do you think that trend will reverse and more black-owned banks will open?

I just don't think we're going to have more African-American banks open. I still think you're going to see consolidation. I think it is incumbent on the ones that are remaining to make sure they're relevant and they're trying to reach out to as many groups or market segments in their various communities to make sure their bank is around for the next 15 or 20 years.

I just don't think you can rely totally on one segment of the community. I think you have to try to reach out to as many different segments as possible.

You're rebranding. How else are you trying to appeal to younger customers? What is your target?

Given that the average age of our customer is so high, we're really trying to target 30-year-olds to 55-year-olds. Older customers tend to be very loyal. Our customers are excellent, and they have very good depository relationships with us. But an older customer base doesn't really borrow. They're preserving wealth. They've probably already paid off their home. They're trying to prepare themselves for retirement. And, if they're in retirement, they're looking at potentially preserving their legacy and their wealth and passing it on to other generations.

So we see an opportunity to make money off of mortgages, business loans, SBA loans, home equity loans, car loans, consumer loans and credit cards. We want to get more in tune with people in their 30s to 55, because they're in their borrowing years.

Since your customer base is a bit older, have you expanded wealth management services to cater to them?

We have a wealth management division. We're working on different strategies to assist our customers who are either getting into retirement, or nearing retirement. I want to go back to the millennials for a second. We do think it's very important that all banks try to hire millennials and have them as a part of their workforce. We have a very tenured staff here.

Why is it important to have millennials on staff?

If millennials are working within your organization, they can give you feedback on what you're doing right and what you're doing wrong. It's about their experience working in your institution. Young people don't come into branches, but when they come in they see people like them in the branch. They [may take you up on a product offer if] it's a younger person trying to cross-sell that product.

I don't know how familiar you are with North Carolina, but all of the markets we're in have a number of local colleges and universities. So we have to try to figure out ways to partner with some of these institutions.



CHANGE IS NECESSARY: "We're trying to position [M&F] where it's a community bank and not an African-American bank," said James Sills, CEO of M&F Bancorp in Durham, N.C.

When you look ahead five years, how will M&F look different than it does today?

My goal is in five years for M&F to be truly a community bank that services everybody, including the majority population and Latinos, and that we're servicing them with good products, good services and people feel good about recommending this bank to others in the communities that we serve. We're trying to position it where it's a community bank — and that's what I think is the key — and not an African-American bank.

Source: <http://www.americanbanker.com>



Microloan Program

The Microloan program provides loans up to \$50,000 to help small businesses and certain not-for-profit childcare centers start up and expand. The average microloan is about \$13,000.

The U.S. Small Business Administration provides funds to specially designated intermediary

lenders, which are nonprofit community-based organizations with experience in lending as well as management and technical assistance. These intermediaries administer the Microloan program for eligible borrowers.

Eligibility Requirements

Each intermediary lender has its own lending and credit requirements. Generally, intermediaries require some type of collateral as well as the personal guarantee of the business owner.

Use of Microloan Proceeds Microloans can be used for:

- Working capital
- Inventory or supplies
- Furniture or fixtures
- Machinery or equipment

Proceeds from an SBA microloan cannot be used to pay existing debts or to purchase real estate.

Repayment Terms, Interest Rates, and Fees

Loan repayment terms vary according to several factors:

- Loan amount
- Planned use of funds
- Requirements determined by the intermediary lender
- Needs of the small business borrower

The maximum repayment term allowed for an SBA microloan is six years.

Interest rates vary, depending on the intermediary lender and costs to the intermediary from the U.S. Treasury. Generally, these rates will be between 8 and 13 percent.

Application Process

Microloans are available through certain nonprofit, community-based organizations that are experienced in lending and business management assistance. If you apply for SBA microloan financing, you may be required to fulfill training or planning requirements before your loan application is considered. This business training is designed to help you launch or expand your business.

Find a Microloan Provider

To apply for a Microloan, you must work with an SBA approved intermediary in your area. Approved intermediaries make all credit decisions on SBA microloans. For more information, you can contact your local SBA District Office (<https://www.sba.gov/tools/local-assistance/districtoffices>) for a list of Participating Microloan Intermediary Lenders.

Source: U.S. SBA

SUCCESS DELIVERED

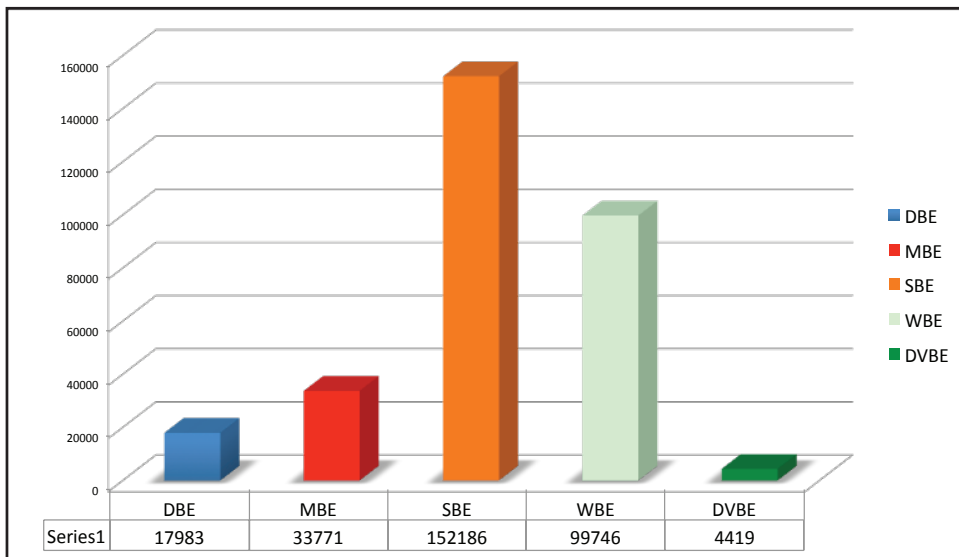


DIVERSITY OUTREACH

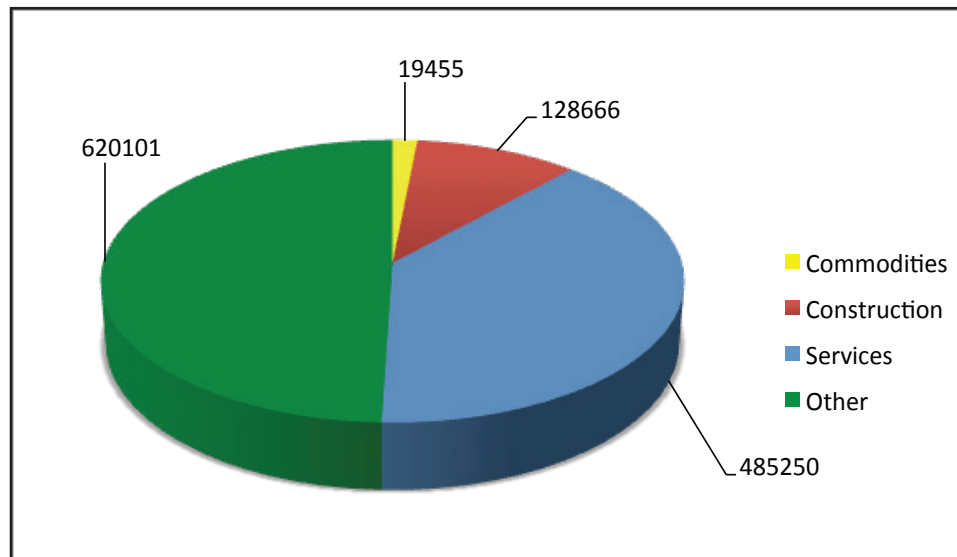
- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/Timed Documentation
- Customized Reports Available

Visit this link for the OUTREACH ORDER FORM: www.sbeinc.com/services/diversity_outreach.cfm

California Demographics by Ownership



California Demographics by Industry



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